



EPCOR has an opportunity for an experienced Operations Manager who is a strong leader with exceptional client management, contract management and business development skills to join the Regional Operations Team working in Fort McMurray, Alberta.

As the Fort McMurray Operations Manager, you are accountable for EPCOR's water and wastewater operations in the Wood Buffalo Region. Key accountabilities include providing the Operation and Maintenance teams' leadership and direction while also driving business development activities in the Region with assistance from the support of business development professionals within the company. You will bring a strong business sense as well as be able to understand engineering and regulatory information and communicate technical information to non-technical people. Strong verbal, written and presentation skills are essential in this role.

The successful candidate MUST reside in the Wood Buffalo Region.

Detailed Description:

Reporting to the Regional Operations Senior Manager, the Fort McMurray Operations Manager is accountable for, but not limited to:

- Leadership of a team of highly competent engaged operations and maintenance employees that focus on safety and supporting their productivity and growth.
- Client management including managing contracts and deliverables including reporting, client meetings and achieving financial requirements.
- Ensuring each plant and system performs to EPCOR's standards and those identified in the Approval to Operate as issued by Alberta Environment to meet Regulatory and contract obligations.
- Providing direction, technical and operational input for EPCOR Alberta business development initiatives in the Wood Buffalo Region. Participation in Business Development pursuits is required including developing leads.
- Developing relationships with Northern Alberta customers and gain an understanding of their infrastructure requirements.
- Commercial negotiations including MOUs, Contract Renewals, and new contracts.

The Manager, Fort McMurray Operations will be the primary contact for EPCOR in Fort McMurray. The successful candidate will possess a high performance, high discipline, safe, environmentally responsible, accountable, focused, innovative and achievement-oriented, easy to do business with manner of working.

Job Requirements:

As our best candidate, you are a strong people leader with strong business development skills and abilities to prioritize competing interests effectively. You are an accomplished client manager and relationship builder. You are a strong communicator and you effectively deal with issues as they occur while leading your engaged team members in working towards a shared vision.

Qualifications, experience and behaviours you possess are:

Education:

- Bachelor's degree in Business, Engineering or a closely related field from a recognized educational institute.
- MBA is a valuable asset to have.

Experience:

- 8+ years of field experience in client management with in an operations, consulting or business management background.
- A solid background that includes technical knowledge of the water and wastewater business and/or industrial water processes. *Experience with an Operating Facility is preferred.*
- With proposal preparation, business plans, technical reports and presentations.
 - *As part of the interview and selection process Candidates will be expected to prepare a presentation and submit a written report.*
- Business development experience is a valuable asset to have.

Knowledge/Technical Skills:

- Strong commercial and financial capabilities.
- Familiarity with operational and legal contracts.
- Technical competency in water infrastructure and operating agreements.

Other:

- Occasional travel will be required.
- Working knowledge of regulatory requirements and utility regulations and processes.
- Current resident in the Wood Buffalo Region. *For candidates that are not currently a resident of this area relocation is mandatory. Relocation support may be provided for the successful candidate.*

In addition, you have solid problem-solving skills and exhibit sound judgement combined with strong resolution skills within teams and amongst stakeholders to remove barriers in order to achieve success. These abilities are supplemented with excellent communication (verbal and written) skills that are articulate and tailored to audience (clear and understandable) and are comfortable in the facilitation and leading of group sessions.

Additional Details:

About EPCOR

Clean water and reliable energy are at the heart of what we do. We proudly keep the lights on and the water flowing in over 100 communities across North America. With a rich 125-year history, EPCOR has ambitions to be one of North America's premier providers of essential services, and we have the top employer and sustainability awards to prove it. If you're looking for new opportunities, people who care and work that matters, apply today to find a career where you matter more. Check out epcor.com/careers to find out more.

Follow us on [LinkedIn](#), [Twitter](#) or [Facebook](#)!

Jurisdiction: MGMT

Hours of work: 40 hours per week



Commencing with your first day of employment as a permanent EPCOR employee you will enjoy a variety of benefits, such as:

- Competitive salary
- Annual incentive (bonus) pay program
- Paid vacation
- Flexible benefits plan
- Five paid personal days off each year
- One Friday off per month
- Access to internal and external career development programs
- Financial support for personal development
- EPCOR Savings Plan with company matched contributions
- Pension Plan

How to Apply:

Thank you for your interest in a career with EPCOR. For all of the details (and to apply) please visit www.epcor.com/careers - [Fort McMurray Operations Manager \(IRC50132\)](#). The closing date for the posting is February 21, 2020.